# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): June 8, 2006

# CRA INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Massachusetts
(State or other jurisdiction of incorporation)

**000-24049** (Commission file number)

**04-2372210** (IRS employer identification no.)

**200 Clarendon Street, Boston, Massachusetts** (Address of principal executive offices)

**02116** (Zip code)

Registrant's telephone number, including area code: **(617) 425-3000** 

#### **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On June 8, 2006 we issued a press release reporting our financial results for our fiscal quarter ended May 12, 2006. A copy of the press release is set forth as Exhibit 99.1 and is incorporated by reference herein.

The information contained in Item 2.02 of this report and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Number Title

99.1 June 8, 2006 press release

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CRA INTERNATIONAL, INC.

Dated: June 8, 2006 By: /s/ Wayne D. Mackie

Wayne D. Mackie

Vice President, Treasurer, and Chief Financial Officer

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#### **Exhibit Index**

Number	Title
99.1	June 8, 2006 press release

#### FOR IMMEDIATE RELEASE

Contact

Wayne Mackie Vice President, Chief Financial Officer CRA International 617-425-3740 Jim Buckley Executive Vice President Sharon Merrill Associates, Inc 617-542-5300

# CRA INTERNATIONAL REPORTS 25% REVENUE INCREASE AND 23% GROWTH IN NET INCOME FOR FISCAL 2006 SECOND QUARTER

Results Driven by Growth Across Practice Areas and Geographies

BOSTON, June 8, 2006 — CRA International, Inc. (Nasdaq: CRAI), a worldwide leader in providing economic, financial, and management consulting services, today reported financial results for its fiscal second quarter ended May 12, 2006.

Revenue for the second quarter of fiscal 2006 increased 25 percent to \$84.0 million from \$67.4 million for the second quarter of fiscal 2005. Net income for the second quarter of fiscal 2006 was \$6.7 million, or \$0.55 per diluted share, compared with \$5.5 million, or \$0.49 per diluted share, in the comparable period last year. Weighted average diluted shares outstanding used to calculate earnings per share in the second quarter of fiscal 2006 were 12.2 million, versus 11.2 million in the second quarter of fiscal 2005.

In fiscal 2006, CRA has begun to expense stock-based compensation in accordance with Financial Accounting Standards Board Statement No. 123R ("123R"). Included in the Company's second quarter of 2006 net income and diluted earnings per share amounts were approximately \$900,000 and \$0.07 per share, respectively, of stock-based compensation.

#### **Comments on the Second Quarter**

"Our second-quarter results reflect the diversity of our business model as we saw steady contributions across the majority of our geographies and practice areas, and achieved utilization of 80 percent," said James C. Burrows, CRA International's president and chief executive officer. "We experienced double digit percentage growth in most of our practice areas and major geographies. Our overall performance in the quarter demonstrates the success of our growth strategy to aggressively pursue new markets, both operationally and geographically. We support this internally generated growth with acquisitions that complement or expand our practice areas, such as our

recent acquisition of The Ballentine Barbera Group ("BBG") that substantially broadened our transfer pricing practice."

"During the second quarter, our international operations were a strong contributor to growth, accounting for 22 percent of total revenue," Burrows said. "Our London office performed particularly well as we benefited from a considerable increase in work in the Middle East. We continue to see opportunities for major contract awards in that region going forward. We also made the decision during the second quarter to close our Mexico office, which had become an unprofitable operation. This resulted in approximately \$600,000 in second-quarter closure and severance costs, which was largely offset by a tax benefit from the office closing that reduced our second-quarter corporate tax rate from 42 to 39 percent."

### **Outlook and Financial Guidance**

"Our NeuCo subsidiary recently announced that it had completed the acquisition of Pegasus Technologies," Burrows said. "As a result of that transaction, CRA is no longer the majority owner of NeuCo - now owning approximately 36 percent, and will not be consolidating NeuCo's full results in its financial statements going forward. In addition, the transaction included a portion of the purchase price being allocated to the settlement of outstanding patent litigation between NeuCo and Pegasus. Primarily as a result of the litigation settlement, CRA anticipates that its minority interest in NeuCo will result in a reduction of approximately \$500,000 in CRA's net income over the balance of fiscal 2006."

"As we enter the second half of fiscal 2006, we continue to see strong demand for our specialized legal and business consulting services," Burrows concluded. "Based on these trends and current market conditions, we anticipate continued growth across the majority of our practice areas. We believe the addition of BBG should approximately offset the impact of the loss of consolidated NeuCo revenue and net income within our financial statements. As a result of these factors, we are reaffirming our previously provided fiscal 2006 outlook and financial guidance."

The Company continues to anticipate revenue growth for fiscal 2006 in the range of 18-20 percent. In fiscal 2006, CRA expects a 29-30 cents-pershare impact from stock-based compensation. CRA anticipates net income for the full year of \$26.5 million to \$27.5 million, or \$2.18 to \$2.27 per diluted share, including the impact of stock-based compensation.

Fiscal 2006 EPS assumes an average diluted share count of 12.2 million shares for the year and assumes a stock price of \$44.81 for the remainder of the year, which was derived from the average of the past 10 trading days. Deviations from this stock price

will cause earnings per share to vary based on share dilution from CRA's stock options and convertible bonds. The net income and EPS estimates for the remainder of fiscal 2006 are based on an effective tax rate for the year of approximately 42-43 percent.

CRA International will host a conference call this morning at 11:00 a.m. ET to discuss its second-quarter fiscal 2006 financial results. To listen to a live webcast of the conference call, please visit the Investor Relations section of CRA's website, www.crai.com. CRA's second-quarter fiscal 2006 conference call also can be heard live by dialing (913) 981-5545 or (800) 289-0726 prior to the start of the call. A replay of the call also will be available on the Company's website.

#### **About CRA International**

Founded in 1965, CRA International is a leading provider of economic and financial expertise and management consulting services. Working with businesses, law firms, accounting firms, and governments, CRA is the preferred consulting firm for complex assignments with pivotal and high-stakes outcomes. The firm is distinguished by a unique combination of credentials: deep vertical experience in a variety of industries; broad horizontal expertise in a range of functional disciplines; and rigorous economic, financial, and market analysis. CRA offers a proven track record of thousands of successful engagements in regulatory and litigation support, business strategy and planning, market and demand forecasting, policy analysis, and engineering and technology management. Headquartered in Boston, the firm has more than a dozen offices within the United States and nine offices in Canada, Europe, the Middle East, and the Asia Pacific region. Detailed information about CRA is available at www.crai.com.

Statements in this press release concerning the future business, operating results, and financial condition of the Company and statements using the terms "anticipates," "believes," "expects," "should," or similar expressions, are "forward-looking" statements as defined in the Private Securities

Litigation Reform Act of 1995. These statements are based upon management's current expectations and are subject to a number of factors and uncertainties. Information contained in these forward-looking statements is inherently uncertain and actual performance and results may differ materially due to many important factors. Such factors that could cause actual results to differ materially from any forward-looking statements made by the Company include, among others, changes in the Company's effective tax rate, share dilution from the Company's convertible debt offering, the impact of the adoption of Financial Accounting Standards Board Statement No. 123R and total stock-based compensation, dependence on key personnel, attracting and retaining qualified consultants, dependence on outside

experts, utilization rates, factors related to its recent acquisitions, including integration of personnel, clients, offices, and unanticipated expenses and liabilities, risks associated with acquisitions it may make in the future, risks inherent in international operations, the performance of NeuCo, changes in accounting standards, rules and regulations, management of new offices, the potential loss of clients, dependence on growth of the Company's business consulting practice, the ability of the Company to integrate successfully new consultants into its practice, intense competition, risks inherent in litigation, and professional liability. Further information on these and other potential factors that could affect the Company's financial results is included in the Company's filings with the Securities and Exchange Commission. The Company cannot guarantee any future results, levels of activity, performance or achievement. The Company undertakes no obligation to update any of its forward-looking statements after the date of this press release.

CRA's consolidated statements of income and consolidated balance sheets are attached.

Exhibit 99.1

# CRA INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

	Twel	Twelve Weeks Ended May 12, 2006		Twelve Weeks Ended May 13, 2005		Twenty-four Weeks Ended May 12, 2006		Twenty-four Weeks Ended May 13, 2005	
Revenues	\$	84,046	\$	67,435	\$	156,567	\$	129,159	
Costs of services		53,373		40,120		98,365		77,032	
Gross profit		30,673		27,315		58,202		52,127	
Selling, general and administrative		20,042		16,901		38,121		32,718	
Income from operations		10,631		10,414		20,081		19,409	
Interest and other income (expense), net Income before provision for income taxes		257		(596)		525		(1,136)	
and minority interest		10,888		9,818		20,606		18,273	
Provision for income taxes		(4,246)		(4,320)		(8,357)		(8,294)	
Income before minority interest		6,642		5,498		12,249		9,979	
Minority interest		104		(9)		141		129	
Net income	\$	6,746	\$	5,489	\$	12,390	\$	10,108	
Net income per share:									
Basic	\$	0.60	\$	0.55	\$	1.10	\$	1.01	
Diluted	\$	0.55	\$	0.49	\$	1.02	\$	0.92	
Weighted average number of shares outstanding:									
Basic		11,328		10,035		11,296		9,990	
Diluted		12,237		11,236	_	12,177	=	11,017	

# CRA INTERNATIONAL, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

	 May 12, 2006		November 26, 2005	
Assets				
Cash and cash equivalents	\$ 112,947	\$	115,203	
Accounts receivable and unbilled, net	104,090		92,842	
Other current assets	16,991		18,940	
Total current assets	234,028		226,985	
Property and equipment, net	25,441		25,892	
Goodwill and intangible assets, net	125,040		122,518	
Other assets	12,901		12,150	
Total assets	\$ 397,410	\$	387,545	
			-	
Liabilities and stockholders' equity				
Current liabilities	\$ 67,510	\$	78,603	
Long-term liabilities	101,237		104,322	
Total liabilities	 168,747		182,925	
Total shareholders' equity	228,663		204,620	
Total liabilities and shareholders' equity	\$ 397,410	\$	387,545	