# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): June 5, 2008

# CRA INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Massachusetts (State or other jurisdiction of incorporation) **000-24049** (Commission file number)

**04-2372210** (IRS employer identification no.)

**200 Clarendon Street, Boston, Massachusetts** (Address of principal executive offices)

**02116** (Zip code)

Registrant's telephone number, including area code: (617) 425-3000

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On June 5, 2008, we issued a press release reporting our financial results for our second quarter ended May 9, 2008. A copy of the press release is set forth as Exhibit 99.1 and is incorporated by reference herein.

The information contained in Item 2.02 of this report and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits.

 (c) Exhibits
 Title

 Number
 Title

 99.1
 June 5, 2008 press release

 2

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## By: /s/ Wayne D. Mackie

Wayne D. Mackie Executive Vice President, Treasurer, and Chief Financial Officer

3

## Exhibit Index

Number		Title	
99.1	June 5, 2008 press release		
		4	

#### FOR IMMEDIATE RELEASE

**Contact:** Wayne D. Mackie Executive Vice President, CFO CRA International, Inc. 617-425-3740

Jim Buckley Executive Vice President Sharon Merrill Associates, Inc. 617-542-5300

#### CRA INTERNATIONAL ANNOUNCES SECOND-QUARTER FISCAL 2008 FINANCIAL RESULTS

#### Previously Announced Restructuring Items Result in GAAP Net Loss of \$0.05 Per Share; Company Achieves 6% Revenue Growth and Non-GAAP Net Income of \$0.48 Per Share

BOSTON, June 5, 2008 – CRA International, Inc. (NASDAQ: CRAI), a worldwide leader in providing economic, financial, and management consulting services, today announced financial results for its fiscal second quarter ended May 9, 2008.

Revenue for the second quarter of fiscal 2008 increased to \$93.8 million compared with \$88.3 million for the second quarter of fiscal 2007. Including the effects of pre-tax expenses of \$8.7 million related to employee separation, office closure costs, and the divestiture of the majority of the Company's Australia and New Zealand practices, the GAAP net loss for the second quarter of fiscal 2008 was \$512,000, or (\$0.05) per diluted share. Excluding the items mentioned above and taking into account the related tax effect of \$3.1 million, non-GAAP net income for the second quarter of fiscal 2008 was \$5.2 million, or \$0.48 per diluted share. For the second quarter of fiscal 2007, GAAP net income was \$6.7 million, or \$0.53 per diluted share, which included a net reduction in the tax provision of \$1.8 million, or \$0.14 per share, related to the conclusion of an Advance Pricing Agreement the Company entered into with the IRS. Excluding the effect of the Advance Pricing Agreement, non-GAAP net income for the second quarter of fiscal 2007 was \$4.8 million, or \$0.39 per diluted share.

On a GAAP basis, weighted average diluted shares outstanding used to calculate the GAAP loss per share in the second quarter of fiscal 2008 were 10.6 million, versus 12.5 million on a GAAP basis in the second quarter of fiscal 2007. On a non-GAAP basis,

diluted shares outstanding for the second quarter of 2008 were 10.8 million versus 12.5 million on a non-GAAP basis for the second quarter of fiscal 2007. A complete reconciliation between net income/loss and net income/loss per share on a GAAP basis and a non-GAAP basis is provided in the financial tables at the end of this release.

Revenue for the first two quarters of fiscal 2008 increased to \$180.0 million, compared with \$171.6 million in the same period a year earlier. GAAP net income for the first two quarters of fiscal 2008 was \$2.6 million, or \$0.24 per diluted share, compared with \$13.7 million, or \$1.09 per diluted share, in the same period in fiscal 2007. Excluding the second-quarter items mentioned above, as well as an additional \$625,000 in pre-tax employee separation costs in the first quarter of fiscal 2008, non-GAAP net income for the first two quarters of fiscal 2008 was \$8.9 million, or \$0.80 per diluted share, compared with non-GAAP net income of \$11.9 million, or \$0.95 per diluted share in the first two quarters of fiscal 2007.

Weighted average diluted shares outstanding used to calculate earnings per share in the first two quarters of fiscal 2008 were 11.1 million, versus 12.6 million in the first two quarters of fiscal 2007.

#### **Comments on the Second Quarter**

As previously announced, CRA exited or divested a number of lines of business during the first half of fiscal 2008, including the majority of its Asia Pacific operation and part of its Forensics practice in London. The 2008 second-quarter results include less than a full quarter of revenues from these lines of business as compared to the second quarter of 2007.

"Our overall revenue increase during the quarter was led by strong growth in our Litigation & Applied Economics platform," said James C. Burrows, CRA's president and chief executive officer. "Our performance in Litigation & Applied Economics was driven by substantial revenue increases in our Competition and Intellectual Property practices as well as continued growth in our Labor and Employment practice, which has steadily increased for three consecutive quarters since it was launched in the third quarter of fiscal 2007. Our Finance platform benefited from increased activity in sub-prime and credit crisis investigation and litigation work. However, our performance in the platform was offset by

a slowdown in our Forensics practice, which was affected by the timing of projects and the divestiture of certain non-core lines of business in the UK and Australia earlier in the quarter/year. Revenues of our Business Consulting platform declined, compared to the second quarter of 2007, as the platform was still affected by a decline in revenues in Europe and the Middle East. However, revenues of the Chemicals and Petroleum practice, including revenues from Europe and the Middle East, rebounded significantly from the Q1 levels."

The Company's utilization rate in the second quarter was 74 percent, compared with 75 percent in the same period in fiscal 2007 and 70 percent in the first quarter of fiscal 2008. "The sequential increase in utilization contributed to our revenue growth and reflects our efforts to better align our cost structure through headcount reductions and office consolidation and closures, particularly in our overseas operations," said Burrows.

"Our second-quarter operating income reflects a strong contribution from our North America operations and a loss in our combined international operations, although the international loss, excluding restructuring charges, was significantly less than the loss in the first quarter," said Burrows. "Our second-quarter effective tax rate also was adversely affected by losses outside our North American locations. The strategic decision to reduce our overseas headcount, divest the majority of our Australia/New Zealand operations and realign some of our less profitable foreign operations has already reduced the losses in our

international operations on a non-GAAP basis as compared to the first quarter of fiscal 2008. We expect this strategy will continue to improve our international performance."

"During the quarter, we made good progress with cost-cutting efforts designed to better balance our workforce with market demand as evidenced by the substantial decline in SG&A expense as a percentage of revenue, after adjusting for restructuring items," said Burrows. "Among these cost reduction initiatives was the successful consolidation of our Palo Alto and London offices. We are pursuing additional reductions in SG&A expenses during the balance of the year."

The table below represents a summary of the costs and estimated savings CRA will incur in connection with the restructuring activities discussed above.

#### SUMMARY OF FY2008 RESTRUCTURING COSTS (\$000)

	Q2	F	Fotal for First Half FY 2008	 nated Annual ost Savings
Employee Separation and Other Compensation	\$ 2,152	\$	2,777	\$ 8,300
Office Closures	\$ 4,571	\$	4,571	\$ 2,400
Australia / New Zealand Practice Divestitures	\$ 2,012	\$	2,012	(1)
Total	\$ 8,735	\$	9,360	\$ 10,700

(1) Estimated annual cost savings are expected to approximate the estimated revenues. Accordingly, no net savings are included.

#### Outlook

"We believe the strategic initiatives that we implemented in the first half of the year provide a solid foundation for profitable growth going forward," Burrows said. "In spite of the U.S. economic downturn, we have experienced a continued flow of antitrust, competition and M&A work."

#### **Conference Call Information**

CRA International will host a conference call this morning at 9:00 a.m. ET to discuss its second-quarter fiscal 2008 financial results. To listen to a live webcast of the call, please visit the Company's website at www.crai.com prior to the event's broadcast. To listen to the call via telephone, dial (201) 689-8328 or (877) 407-5790. Interested parties unable to participate in the live call may access an archived version of the webcast on CRA's website.

#### About CRA International

Founded in 1965, CRA International is a leading provider of economic and financial expertise and management consulting services. Working with businesses, law firms, accounting firms, and governments, CRA is the preferred consulting firm for complex assignments with pivotal and high-stakes outcomes. The firm is distinguished by a unique combination of credentials: deep vertical experience in a variety of industries; broad

horizontal expertise in a range of functional disciplines; and rigorous economic, financial, and market analysis. CRA offers a proven track record of thousands of successful engagements in regulatory and litigation support, business strategy and planning, market and demand forecasting, policy analysis, and engineering and technology management. Headquartered in Boston, the firm has sixteen offices within the United States and seven offices in Canada, Europe, the Middle East, and the Asia Pacific region. Detailed information about CRA is available at www.crai.com.

#### NON-GAAP FINANCIAL MEASURES

In addition to reporting its financial results in accordance with generally accepted accounting principles, or GAAP, the Company has also provided in this release non-GAAP net income, non-GAAP net income per share and non-GAAP diluted shares outstanding figures. The Company believes the use of non-GAAP measures in addition to GAAP measures is an additional useful method of evaluating its results of operations. The Company believes that presenting its financial results excluding these one-time costs and tax provision credit is important to investors and management because it is more indicative of its ongoing operating results and financial condition. These non-GAAP financial measures should be considered in conjunction with, but not as a substitute for, the financial information presented in accordance with GAAP, and the expected results calculated in accordance with GAAP and reconciliations to those expected results should be carefully evaluated. The non-GAAP financial measures used by the Company may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies. Specifically, for the first and second quarters of fiscal 2008, the Company has excluded costs associated with the divesting or shutting down of the majority of the Company's Australian and New Zealand- based operations, office closures, and employee separation and other compensation associated with a workforce reduction. For the second quarter of fiscal 2007, the Company has excluded the reduction in income taxes related to the conclusion of an Advance Pricing Agreement the Company entered into with the IRS.

Statements in this press release concerning the future business, operating results, estimated cost savings, and financial condition of the Company and statements using the terms "anticipates," "believes," "expects," "should," or similar expressions, are "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. These statements are based upon management's current expectations and are subject to a number of factors and uncertainties. Information contained in these forward-looking statements is inherently uncertain and actual performance and results may differ materially due to many important factors. Such factors that could cause actual results to differ materially from any forward-looking statements made by the Company include, among others, the Company's restructuring costs and attributable annual cost savings, changes in the Company's effective tax rate, share dilution from the Company's convertible debt offering and stock options, dependence on key personnel, attracting and retaining qualified consultants, dependence on outside experts, utilization rates, factors related to its recent acquisitions, including integration of personnel, clients, offices, and

unanticipated expenses and liabilities, risks associated with acquisitions it may make in the future, risks inherent in international operations, the performance of NeuCo, changes in accounting standards, rules and regulations, changes in the law that affect its practice areas, management of new offices, the potential loss of clients, dependence on the growth of the Company's business consulting practice, the unpredictable nature of litigation-related projects, the ability of the Company to integrate successfully new consultants into its practice, intense competition, risks inherent in litigation, and professional liability. Further information on these and other potential factors that could affect the Company's financial results is included in the Company's filings with the Securities and Exchange Commission. The Company cannot guarantee any future results, levels of activity, performance or achievement. The Company undertakes no obligation to update any of its forward-looking statements after the date of this press release.

#### CRA INTERNATIONAL, INC. ENTS OF OPERATIONS INCLUDING A RECONCILIATION

# CONSOLIDATED STATEMENTS OF OPERATIONS INCLUDING A RECONCILIATION TO NON-GAAP RESULTS (In thousands, except per share data)

	Twelve Weeks Ended May 9, 2008					Twelve Weeks Ended May 11, 2007						
	GAA	P Results	Adj	ustments to AP Results	No	on-GAAP Results	GAAP Results		Adjustments to GAAP Results		Non-GAAP Results	
Revenues	\$	93,843	\$	_	\$	93,843	\$	88,315	\$	_	\$	88,315
Costs of services		64,152		2,308(1)		61,844		56,199		—		56,199
Gross profit		29,691		(2,308)		31,999		32,116		_		32,116
Selling, general and administrative												
expenses		28,780		6,427(1)		22,353		23,216		_		23,216
Income from operations		911		(8,735)		9,646		8,900		_		8,900
Interest and other income (expense), net		72		_		72		583				583
Income before provision for income taxes												
and equity method investment gain (loss)		983		(8,735)		9,718		9,483				9,483
Provision for income taxes		(1,408)		3,069(1)		(4,477)		(2,606)		1,811(2)		(4,417)
Income before equity method investment				<u> </u>		/				<u> </u>		
gain (loss)		(425)		(5,666)		5,241		6,877		1,811		5,066
Equity method investment gain (loss), net		. ,										
of tax		(87)		_		(87)		(225)		_		(225)
Net income (loss)	\$	(512)	\$	(5,666)	\$	5,154	\$	6,652	\$	1,811	\$	4,841
Net income (loss) per share:												
Basic	\$	(0.05)			\$	0.48	\$	0.58			\$	0.42
Diluted	\$	(0.05)			\$	0.48	\$	0.53			\$	0.39
Weighted average number of shares												
outstanding:												
Basic		10,637				10,637		11,527				11,527
Diluted		10,637(3)				10,849(3)	)	12,547				12,547

(1) During the twelve weeks ended May 9, 2008, the Company incurred pre-tax expenses of \$8.7 million and related provision for income taxes of \$3.1 million associated with a series of initiatives designed to reduce the Company's operating expenses and improve its utilization rate. The initiatives include divesting or shutting down the majority of the Company's Australian and New Zealand- based operations, office closures, and employee workforce reduction. The following is a breakdown of the \$8.7 million (in thousands):

	Selling, general and administrative							
	Cost	of services		expenses	Total			
Employee Separation and Other Compensation	\$	1,819	\$	333	\$	2,152		
Office Closures		—		4,571		4,571		
Australia/New Zealand Practice Divestitures		489		1,523		2,012		
Total	\$	2,308	\$	6,427	\$	8,735		

(2) During the twelve weeks ended May 11, 2007, the Company recorded a net reduction in the tax provision of \$1.8 million related to the conclusion of an advance pricing agreement the Company entered into with the IRS.

(3) Approximately 212,000 common stock equivalents are excluded from the GAAP results because they are antidilutive in the second quarter of fiscal 2008 but they are included in the non-GAAP results because they are dilutive.

		Twenty-	eks Ended May	8	Twenty-four Weeks Ended May 11, 2007							
	GA	AP Results	Adjustments to GAAP Results		Non-GAAP Results		GAAP Results		Adjustments to GAAP Results		N	Ion-GAAP Results
Revenues	\$	179,966	\$		\$	179,966	\$	171,637	\$		\$	171,637
Costs of services		120,492		2,910(1)		117,582		107,889		—		107,889
Gross profit		59,474		(2,910)		62,384		63,748				63,748

Selling, general and administrative									
expenses	52,739	 6,450(1)	46,	289		43,233	 		43,233
Income from operations	6,735	(9,360)	16,	095		20,515	_		20,515
Interest and other income (expense),									
net	641	—		641		1,194	—		1,194
Income before provision for income		 							
taxes and equity method									
investment gain (loss)	7,376	(9,360)	16,	736		21,709	_		21,709
Provision for income taxes	(4,656)	3,069(1)	(7,	725)		(7,660)	1,811(	2)	(9,471)
Income before equity method		 							
investment gain (loss)	2,720	(6,291)	9,	,011		14,049	1,811		12,238
Equity method investment gain									
(loss), net of tax	(95)			(95)		(332)			(332)
Net income (loss)	\$ 2,625	\$ (6,291)	\$8,	916	\$	13,717	\$ 1,811	\$	11,906
Net income per share:									
Basic	\$ 0.25	9	\$(	0.83	\$	1.19		\$	1.03
Diluted	\$ 0.24	9	\$(	0.80	\$	1.09		\$	0.95
Weighted average number of shares									
outstanding:									
Basic	10,703		10,	703		11,518			11,518
Diluted	11,122		11,	122		12,570			12,570
					-				

(1) During the twenty-four weeks ended May 9, 2008, the Company incurred pre-tax expenses of \$9.4 million and related provision for income taxes of \$3.1 million associated with a series of initiatives designed to reduce the Company's operating expenses and improve its utilization rate. The initiatives include divesting or shutting down the majority of the Company's Australian and New Zealand- based operations, office closures, and employee workforce reduction. The following is a breakdown of the \$9.4 million (in thousands):

	Selling, general and administrative								
	Cost	of services		expenses		Total			
Employee Separation and Other Compensation	\$	2,421	\$	356	\$	2,777			
Office Closures		—		4,571		4,571			
Australia/New Zealand Practice Divestitures		489		1,523		2,012			
Total	\$	2,910	\$	6,450	\$	9,360			

(2) During the twenty-four weeks ended May 11, 2007, the Company recorded a net reduction in the tax provision of \$1.8 million related to the conclusion of an advance pricing agreement the Company entered into with the IRS.

#### CRA INTERNATIONAL, INC. CONSOLIDATED BALANCE SHEETS (In thousands)

	May 9, 2008			ovember 24, 2007
Assets				
Cash and cash equivalents	\$	93,862	\$	100,516
Accounts receivable and unbilled, net		111,121		130,954
Other current assets		31,215		16,924
Total current assets		236,198		248,394
Property and equipment, net		24,987		27,932
Goodwill and intangible assets, net		165,924		159,262
Other assets		13,593		18,333
Total assets	\$	440,702	\$	453,921
Liabilities and shareholders' equity				
Current liabilities	\$	84,123	\$	98,762
Long-term liabilities		112,961		104,077
Total liabilities		197,084		202,839
Total shareholders' equity		243,618		251,082
Total liabilities and shareholders' equity	\$	440,702	\$	453,921